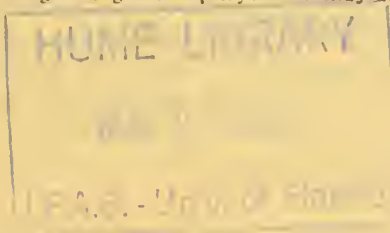


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EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.



Issue 10, 1982
March 15, 1982

- 0426 Canned foods (Colombia). Canned specialties, baby foods (including meats), canned and preserved fruits and vegetables needed. Interested in importing on exclusive basis. Contact: Mr. Joseph G. Daccarett, Frigorificos De La Cost A & Cia, Apartado Aereo No. 51196, Barranquilla, Colombia. Cable: FRICOSTA.
- 0427 Dried vegetables and soup mixes (Colombia). Contact with suppliers of dried and dehydrated vegetables and soup mixes wanted. Well established firm interested in representing on exclusive basis for Colombia. Information and price lists requested. Contact: Mr. Ricardo R. Calvo, Fabrica De Productos Sasones Ltd., Apartado Aereo 995, Barranquilla, Colombia. Cable: SASONED.
- 0428-0430 Dehydrated, dried products (England). Suppliers wanted for (a) high fructose corn syrup (dehydrated powder), (b) expeller or screw-press processed low fat soybean flour, (c) spray dried brewers yeast, i.e. "Torula" (43% protein), (d) dried egg yolk and dried egg white (separate), and (e) drum dried skimmed milk (as distinct from spray-dried products). Quantity: all: medium and small bulk. Quality: best. Delivery date: ASAP. Bank ref: Barclays Bank Ltd. Contact: Mr. A. F. Hildebrant, A.F. Hildebrandt, 11 Mandeg, Trelewis, Mid Glamorgan, South Wales, CF46 6DF, England. Phone: 0443 450939.
- 0431 Deboned poultry meat (Chile). Comminuted deboned poultry meat needed. Quantity: in lots of 10,000 to 20,000 kgs or more in container. Quality: frozen with a maximum 15 percent and with a maximum of 25 percent grease for sausage manufacture. First class without innards and skin. Packaging: in blocks of 10 kgs. Need monthly. Sanitary certificate required. Interested in being contacted by producers only and desires to be their representative in Chile. Quote: CIF Calparaiso including commission. Bank ref: Banco DeConcepcion, Huerfanos 1072, Santiago, Chile. Contact: Mr. Alberto Waech, Waech and Co. Ltd., Teatinos 865, Of. 401, Santiago, Chile. Telex: 94647 WAECH KU. Phone: 69452 and 68780, Santiago. Cable: WAECHCO.
- 0432 Wheat germ oil (Japan). Need 100 kg. per month of wheat germ oil. The product must be of natural origin and rich in vitamin E. Pack in appropriate container for institutional use. Immediate delivery requested. Quote: FOB. Bank ref: Tokai Bank Okazakiekimae Branch.. Contact: Mr. Hiroshi Kadowaki,

Airin Co., Ltd., 29-14, Nishi-Ikebukuro 1-Chome, Toshima-Ku, Tokyo, Japan.
Phone: (03) 982-1077.

- 0433 Hides and skins (Japan). Hides and skins, 1,000 pieces (minimum order), needed. Only top grade, whole skins from raw to crust. Appropriate packaging for export by surface shipment. Immediate delivery. Quote: FOB DR C&F. Bank ref: Fuji Bank Kaminarimon Branch, Tokyo, Japan. Contact: Ms. Raylene B. Ishii, Ishii & Company, Ltd., 2-4-1, Higashi-Komagata 2-Chome, Sumida-Ku, Tokyo, Japan. Phone: (03) 622-2908.
- 0434 Wheat (Hong Kong). Desires 10,000 mt. of wheat for making bread and biscuits. Bulk shipment, need ASAP. Quote: CIF Shanghai - China. Bank ref: The Hong Kong & Shanghai Banking Corp. Contact: Mr. Y. C. Cheng, Joanne Trading Co., Ltd., 11/B Kung Sheung Bldg., 18 Fenwick Street, Hong Kong, Japan. Telex: 85249 JOANN HX. Phone: 5-284071.
- 0435 Frozen green peas, candy, canned goods (Hong Kong). Frozen green peas, candy, and canned goods, all grades, 1 X 20' FCL each, requested. Would like ASAP. Quote: CIF Hong Kong. Bank ref: Bank of America. Contact: Mr. Stephen C. M. Sy, Bel Trade Company Ltd., Rm. 1504, Seaview Commercial Building, 21-24, Connaught Road, West, Hong Kong. Telex: 63328 GTCMC HX. Phone: 5-486113.
- 0436 Premix animal feed Tender (Tunisia). An agency of The Tunisian Ministry of Agriculture and the Societe Delevage De Tabarka (Socelta) recently issued an international Tender for the supply of approximately 280 tons of various premixed animal feeds. Offers should be submitted under sealed envelope labelled Offre Premix A Ne Pas Ouvrir to The Office Des Terres Domaniales, 43 Rue Diran, Tunis, Tunisia. Tender documents can be obtained free of charge.
- 0437 Pet food (Italy). Pet food, canned frozen and dry; dog furnishings, collars, leashes, harness; rubber/plastic toys for cats and dogs; and pharmaceutical preparations for veterinary use on cats and dogs needed. Interested in handling products on an exclusive representation basis. Contact: Michael Mizrahi, Setco Trading Co. Srl - Via Boscovich 17 20124 Milano. Telex: 311271 ATT SETCO. Phone: 02/662165.
- 0439 Lettuce (Netherlands). Container loads of iceberg lettuce needed. Only best quality. Quote: CIF Rotterdam. Contact: Mr. Ronald Bofsjes, Vers En Fris, Duinstraat 16-18, 2584 Az Den Haag, Netherlands. Phone: (0)70-521574.
- 0440 Carrot powder (Netherlands). In need of carrot powder, not the instant spray type, but ground from dehydrated carrots. Quantity: 800-2000 mt. per year. Quality: food grade must have following analysis: moisture-max 8.0%, Nitrate-max 1300 ppm, Nitrite-max 1 ppm, Color: orange-red, SO-2-absent, Saccharose-25-30%. Bacteriological: number of germs 32.C-max 10,000 per gram, Yeasts/Moulds-max 50 per gram, Koliforms-negative in 1 gram, Entero-negative in 1 gram, E.Koli-negative in 10 gram, Staphill.Aureus-negative in 1 gram and Salmonella-negative in 50 gram. Quote: FOB and CIF Rotterdam. Bank ref: Amro Bank Amsterdam. Contact: Mr. L. F. Antonides, Antonides, P.O. Box 53001, 1007 Ra Amsterdam, Netherlands. Telex: 13268. Phone: (0)20-724314.
- 0441 Fruits, citrus (Netherlands). Kiwi fruit, ruby red grapefruit, mangoes, strawberries, plums and nectarines wanted. Container loads if possible.

Quote: CIF Rotterdam/FOB. Contact: Mr. Achilles De Naeyer, F.T.K. Rotterdam B. V., P.O. Box 11080, 3004 EB Rotterdam, Netherlands. Telex: 22593 and 23482. Phone: (0)10-371544.

- 0442 Dried onion seed (Hong Kong). Need 20,000 lbs. of dried onion seed. Quality: first or second grade, Sun Brand or Tree Brand. Packaging: carton. Delivery ASAP. Bank ref: Nan Yang Commercial Bank Ltd., Hong Kong. Contact: Mr. Yiu M.L. Kenny, Fook Chong Trading Company, 270-276 Central Building, Block "B1" 13/F, Queens Road, Central, Hong Kong. Phone: 437451 or 436214.
- 0443 Dried hemlock (England). Supplier of spray dried powder extract of hemlock wanted. Quantity: one full container load. Quality: best. Packaging: 25 kg polyethylene lined Jute or Sisal sacks preferred on 1,000 kg pallet, plastic wrapped. Quote: CIF Manchester or CIF Matlock, Derbyshire. Delivery date: subject to sample approval. Bank ref: Midland Bank Ltd. Contact: Mr. David B. Green, Roy Wilson Dickson Limited, Dudley House, Price Street, Birkenhead, Merseyside, L41 6JN, England. Telex: 627700. Phone: 051 647 8686.
- 0444- Sunflower seeds, wheat, corn, sorghum, soybeans (Portugal). Interested in
0448 (a) sunflower seeds, (b) wheat; SRW, HRW & HAD, (c) yellow corn No. 2 and No. 3, (d) sorghum, and (e) yellow soybeans No. 2., cargos of 12,000/35,000 mt. for all products. Bulk shipment. Quote: FOB or C&F Basis. Bank ref: Banco Espirito Santo, Rua Do Comercio, Lisbon. Contact: Mr. K. T. Lindemann, Repex - Soc. Ind. De Exportacoes E Representacoes, Rua Douradores, 178-3-Dto., 1100 Lisbon, Portugal. Telex: 12263 REPEX P. Phone: 865703.
- 0449 Grocery lines (Jordan). Wants breakfast drink powder, hot chocolate mix powder, non dairy creamer, instant coffee, dessert products, oil corn, soya bean oil, fruit in syrup, fruit juice, ketchup, salt, walnut halves, wheat, roasted nuts in cans. Quantities not specified. Contact: Mr. Mohamed D. Sharkatly, Import Manager, Sharkatly Bros. Trading Co., P.O. Box 7461, Amman, Jordan. Telex: 21527 SHARK JO. Phone: 36874 or 30449.
- 0450 Frozen crawfish and shrimp (Colombia). Frozen crawfish and shrimp wanted. Information about trade sizes requested. Two tons monthly needed. Health certificates required. Quote: FOB American Port. Bank ref: Banco Frances E Italiano for Irrevocable Letter of Credit. Contact: Mr. Luis Zapp, Importations Consultants, Carulla Y Cia. Ltd., Mercadeo Tecnico Ltd., c/o Carulla Y Cia. Ltd., Carrera 68D No. 21-35, Bogota, Colombia. Telex: 45789 CHLPF CO. Cable: CARULLA FOR MERCATEC BOGOTA.
- 0451- Chicken, rice (Sweden). Suppliers needed for (a) frozen chickens, and (b)
0452 broken rice, 35%. Quantity: (a) shipments of 1,000-2,000 tons, and/or 10,000-12,000 tons, (b) 12,000 tons per shipment (total contract for 260,000 tons, but some may have been filled). Quote: (a) for Ports in South Europe and Middle East, (b) for West Africa. Bank ref: Gota Banken. Contact: Mr. Bjorn Adolfson, Camro Trade Invest AB, Prins Georges Gata 2D, S-254 34 Helsingborg, Sweden. Telex: 72103 CAMARO S.
- 0453 Powdered milk (Egypt). Powdered milk, 26 percent fat, needed. Quantity: 300 mt. Packaging: 25 kgs. in polyethylene bags. Shipment within 3 months. Importer wishes to use the CCC Export Credit Guarantee Program (GSM-102). Bank ref: El Mohandese Bank, Cairo, Egypt. Contact: Mr. Kamal Bagdady,

Bagdady Company, 10 Twenty-Six July Street, Cairo, Egypt. Telex: 93143-KMLAR-UN. Phone: 916657 - Office, 651897 - Home.

- 0454 Fish meal (Egypt). Need 600 mt. fish meal, 70% protein, 15% ash, 4% salt, 10% moisture. Packaging: 50 kgs. new Jute bags. Shipment within 2 months. Importer wishes to use the CCC Export Credit Guarantee Program (GSM-102). Quote: C&F Alexandria. Contact: Mr. Kamal Bagdady, Bagdady Company, 10 Twenty-Six July Street, Cairo, Egypt. Telex: 93143-KMLAR-UN. Phone: 916657 - Office, 651897 - Home.
- 0455 Grocery lines (Saudi Arabia). Saudi firm is interested in purchasing all types of surplus and/or reduced price canned foodstuffs, frozen meat and related supplies. Firms is presently engaged in catering and food brokerage. Interested U.S. firms should telex their offer to Salem H. Gama Est. for Trade, P.O. Box 9023, Jidda, Saudi Arabia, Phone: 660-0780/667-3503. Telex: 400933 JAFACO SJ FOR ROJER/JAMIL.
- 0456 Confectioneries (Barbados). Chewing gum, packaged sweets and pastilles wanted. Price lists and samples requested. Contact: Mr. O'Brian Marshall Manager, Miracle Traders, No. 1 Lodge Hill Development, St. Michael, Barbados, West Indies. Phone: 809-42-94306.
- 0457 Grocery lines (Honduras). In the market for canned meat products, canned milk products, canned specialties, canned fruits and vegetables, cereal breakfast foods, flour and other grain mill products. This firm is installing a new distributorship in Tegucigalpa especially engaged in sales for supermarkets. Please quote CIF Puerto Cortes against Letter of Credit including catalogs, price lists, terms of delivery, etc. Contact: Mr. Ricardo A. Aguero, Manager, Proveedora De Supermercados, Colonia Florencia, 2A Calle 3516 Tegucigalpa, D.C., Honduras. Phone: 322971. Cable: PROSUME
- 0458 Pet foods (England). Desires pet products and foods. Quantity not specified. Bank ref: Midland Bank, High Street, Chelmsford, Essex. Contact: Mr. Gordon Corrigan, Managing Director, Peterama Limited, The Bilton Estate, Waterhouse Lane, Chelmsford, Essex, England. Telex: 995291 PETCHL. Phone: 0245-60258.
- 0460 Almonds (West Germany). Almonds, in shell and shelled, about 100 tons in container loads, wanted. Need good quality, varieties: mission and nonparail, sizes 18-20, 20-22. Packaging: 50 pound cartons. Shipment ASAP. Bank ref: M.M. Warburg-Brinkman,, Wirtz & Co., Hamburg. Contact: Mr. Nourbarie Tabrizi, Pica Handel GmbH, P.O. Box 10 48 03, D-2000 Hamburg 1, West Germany. Telex: 2164 660 PICA D. Phone: 040-45 55 06.
- 0461 Raisins (West Germany). Need 100 tons of good quality raisins, plus, seedless. Need ASAP. Ship in 12.5 kg. cartons. Quote: CIF Hamburg. Bank: M.M. Warburg-Brinkmann, Wirtz & Co. Hamburg. Contact: Mr. Noubabie Tabrizi Pica Handel GmbH, P.O. Box 10 48 03, D-2000 Hamburg 1, West Germany. Telex: 2164 660 PICA D. Phone: 040-45 55 06.
- 0462 Iceberg lettuce (West Germany). Top quality iceberg lettuce wanted. Container load shipments. Normal packaging for German market. Need ASAP. Quote: CIF Hamburg. Bank ref: M. M. Warburg-Brinkmann, Wirtz & Co., Hamburg, West Germany. Contact: Mr. Noubarie Tabrizi, Pica Handel GmbH,

P.O. Box 10 48 03, D-2000 Hamburg 1, West Germany. Telex: 2164 660 PICA D.
Phone: 040-45 55 06.

- 0463 Prunes (West Germany). About 60 mt. good quality dried prunes wanted. Ship in 12.5 kg. cartons. Need ASAP. Quote: CIF or C&F Hamburg. Bank ref: M. M. Wareburg-Brinkmann, Wirtz & Co., Hamburg, West Germany. Contact: Mr. Nourbarie Tabrizi, Pica Handel GmbH, P.O. Box 10 48 03, D-2000 Hamburg 1, West Germany. Telex: 2164 660 PICA D. Phone: 040-45 55 06.
- 0464 Avocados (West Germany). Container loads of top quality, small size avocados needed. normal packaging for German market. Want ASAP. Bank ref: M. M. Warburg-Brinkmann, Wirtz & Co., Hamburg, West Germany. Contact: Mr. Nourbarie Tabrizi, Pica Handel GmbH, P.O. Box 10 48 03, D-2000 Hamburg 1, West Germany. Telex: 2164 660 PICA D. Phone: 040-45 55 06.
- 0465- Forestry trees and fruit seeds (Pakistan). Interested in purchasing:
0466 forestry trees: 1) acassia novitica, 2) acassia tortolis, 3) prosopia juliflora, 4) prosopia spesijera, 5) zyziphus jujubai, 6) eucalyptos camaldulausis, 7) zyziphus spini-christi, 8) casuarina equisitifolia, 9) terminalis Spp., and fruit seeds: 1) guava, 2) lemon (lime) benzahir. Quantities open. Quote: C&F Karachi and other terms and conditions. Contact: Mr. Mubarik Ali, Managing Director, Salamat & Sons Ltd., Post Box 28, Gujranwala, Pakistan. Telex: 4577 PCOGR PK, ATTN: SALAMAT.
- 0467- Confectionery and health foods (Australia). Mr. D. Jenkins, Product Manager,
0468 Abel Lemon and Co. Pty Ltd., 204 George St., Concord West, NSW 2138, Australia, Phone: 730241, Telex: AA 20229 will arrive March 22 for two weeks spending one week in Los Angeles, then proceeding to Alabama and returning to the West Coast. Abel Lemon Co. is a well established Australia wide distributor of specialty food products. Jenkins seeks to contact manufacturers of all kinds of confectionery (except chocolates) and health foods to arrange exclusive Australian distribution. Interested firms should telex Jenkins ASAP. Upon arrival he will be visiting Dept. of Commerce office in Los Angeles, phone (213) 824-7591.
- 0469 Fruit farm (United Arab Emirates). The Ministry of Agriculture and Fisheries of the United Arab Emirates invites competent contractors to submit their pre-qualification documents for the execution and management of sixty hectares fruit farm to include mangoes, citrus and dates in Dibba. The work includes: land preparation and planting, installation of irrigation network, establishment of fruit nursery, and construction of facilities and roads. Companies having interest therein, are requested to submit detailed information regarding their qualification and experience of recent years, references in smilar works engaged and data on their juridical and financial status not later than 10th April, 1982 to Mr. Jamal Rashad, P.O. Box 2384, Abu Dhabi, UAE. Phone: 336396, Telex: 23691 DAFRON EM, with a letter authorizing them to represent the interested company for their project.
- 0470 Meat and bone meal (Hong Kong). Wants three to five hundred mt. bulk shipment of meat and bone meal, or bloodmeal. Quality: bloodmeal-protein, minimum 82%; meat and bone meal-minimum protein 50%. Shipment: April 1982. Quote: C&F Kaoshiung. Bank ref: Hang Lung Bank Ltd. Contact: Mr. Raymond Siu Yuen Cheung, Kou Kou Investment and Development Ltd., 19/F, Ka Wah Bank Centre, 232 Des Voeux Road, Central, Hong Kong. Telex: 61138 CHOSO HX. Phone: 5-420883.

- 0471 Catfish eggs (South Africa). Test shipment of 500,000 catfish eggs wanted. Top quality and packaged suitably for air transport. Need ASAP. Health certificate to comply with South Africa Health Regulations required. Quote: CIF, Jan Smuts Airport, Johannesburg. Bank ref: Volkskas, Pretoria. Contact: Mr. T. Liebenberg, South African Agricultural Union, P.O. Box 1508, Pretoria 0001, South Africa. Telex: 30937 SA. Phone: Pretoria 283491.
- 0472 Chickens (Sweden). Desires frozen chickens. Quantity: monthly shipments of 300-500 tons for Ports in West Africa. Bank ref: S-E Banken. Contact: Mr. Yngve Loethman, Fisheries Management and Supply Co. AB., Drottninggatan 61, S-252 22 Helsingborg, Sweden. Telex: 72082 FISHMAN S. Phone: 042/14 94 60.
- 0473 Strawberries (England). Needs one forty foot container of frozen strawberries, Grade A. Packaging: one and two pound packs. Need ASAP. Arabic labels stating ingredients, production and expiry dates required. Quote: C&F Jidda. Bank ref: British Bank of the Middle East, Manama, Bahrain. Contact: Mr. George Lyons, Parkin International, U.K.-Caldervale Rd., Wakefield, Yorkshire, England. Telex: 556279 CALDER U.K. Phone: 366455 U.K.
- 0474 Butter (England). Grade A butter, 20/40 ft. container, wanted. Packaging: 250 gram foil wrap, 9 and 11 gram polypot. Monthly shipments. Arabic labels stating ingredients, production and expiry dates required. Quote: C&F Arabian Gulf Port. Bank ref: British Bank of the Middle East, Manama, Bahrain. Contact: Mr. George Lyons, Parkin International, U.K.-Caldervale Rd., Wakefield, Yorkshire, England. Telex: 556279 CALDER U.K. Phone: 366455 U.K.
- 0475 Margarine (England). Pastry grade margarine, six forty foot containers, desired. Pack in two kilo blocks. Need one container per month beginning as soon as possible. Arabic labels stating ingredients, production and expiry dates required. Quote: C&F Kuwait. Bank ref: British Bank of the Middle East, Manama, Bahrain. Contact: Mr. George Lyons, Parkin International, U.K. - Caldervale Rd., Wakefield, Yorkshire, England. Telex: 556279 CALDER, U.K. Phone: 366455, U.K.
- 0476 Marigold meal (Spain). "Tenhes, S.A.", located in Paseo De La Castellana, 51, Madrid-1, Spain, would like to receive quotations (CIF Spanish Ports) for undetermined quantity of Marigold meal for animal and poultry feed. Bank ref: Banco De Londres Y America Del Sur. Contact: Mr. Cesar Vallejo. Telex: 46607 E. Phone: 91/410 5194.

Foreign Trade Development

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, this notification of foreign proposed standards-related rules has been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. Questions can be referred to Thomas O'Connell, USDA Technical Office, Room 5528, South Agriculture Building, Washington D.C. 20250; or phone (202) 382-1318.

Norway. The Norway Ministry of Health and Social Affairs has proposed 1) regulations on crude meat and meat products (meat regulations) and 2) forcemeat products produced from animal and/or vegetable raw materials in mixture (mixed products regulations). The meat regulations cover all kinds of crude meat materials and meat products, produced on the basis of the edible parts of mammals and poultry. Requirements are established for treatment, storing, sale, packing, etcetera of meat products. The mixed products regulations cover the large potential range of forcemeat products based on different raw materials in mixture and which are not regulated by other legislation. Composite products such as pizza, stew, dried soups and the like fall outside the regulations.

Norway. The Norway Ministry of Health and Social Affairs has proposed general regulations for the manufacture and distribution of food products, and general hygiene regulations for the manufacture and distribution of food products. The proposed regulations shall supercede several existing special regulations concerning the manufacture, distribution and sale of food products. The technical development and the system of the CODEX Alimentarius guidelines which have been drawn up in recent years, have also been taken into consideration.

Canada. The Canada Department of National Health and Welfare has proposed an amendment to the Food and Drug Regulations which will establish maximum residue limits for DDT and its metabolites in poultry, eggs and fresh vegetables and will reduce the maximum residue limits for DDT and its metabolites in butter, cheese, milk and other dairy products, meat, meat products and fat of cattle, hogs and sheep.

European Economic Community. The Commission of the European Economic Community has proposed a Council Directive amending for the 17th time Directive 64/54/EEC in the approximation of the laws of the member states concerning the preservatives authorized for use in foodstuffs. The purpose of this proposal is to amend the annex to the basic directive by specifying conditions for authorizing the use of potassium bisphite, thiabendazol and natamycin.

European Economic Community. The Commission of the European Economic Community has proposed a Council Directive amending for the first time Directive 78/663/EEC laying down specific criteria of purity for emulsifiers, stabilizers, thickeners and gelling agents for use in foodstuffs. This proposal is designed to amend Directive 78/663/EEC by introducing certain technical amendments in respect of the criteria of purity for the substances mentioned, i.e.: alginic acid and alginates, xanthan gum, powdered cellulose, sucroglycerides, propylene-glycol esters of fatty acids, ammonium phosphatides, polyglycerol polyricinoleate, sorbitan monostearate, sorbitan tristerate, sorbitan tristerate, sorbitan monolaurate, sorbitan monooleate and sorbitan monopalmitate.

European Economic Community. The Commission of the European Economic Community has proposed a Council Directive amending Directive 78/664/EEC laying down specific criteria of purity for antioxidants which may be used in foodstuffs. This proposal is designed to a) prohibit D, L-Tartaric acid and salts thereof as being a "substance that can augment the antioxidant effect of other substances", b) include hydrolyzed lecithins under the heading "Lecitin. E 322"; and c) to extend to propylene glycol the provisions regarding specific criteria of purity which are applicable throughout the Community.



London International Frozen Food Fair

The London International Frozen Food Trade Fair will be held at the Grosvenor House Hotel, June 6-9, 1982. Last year the event attracted 2,394 visitors from the trade including 132 foreign guests from 26 different countries. For further information contact Eagle Exhibition Consultants Limited, 129-141 High Street, Epping, Essex CM 164Ag, England. Phone: 77966. Telex: 817794. Ask for Sharon Evans.

A Free Overseas Trade Service

A monthly newsletter called Contacts for U.S. Farm Products can help you introduce your products to foreign buyers. A description of your products, address, bank reference, phone, and telex or cable address is listed in this bulletin which is sent to USDA's representatives overseas who, in turn, distribute it to importers in their country of assignment. Interested buyers will then contact you. If interested in this free service you should contact the marketing representative with your State Department of Agriculture, or equivalent, located in your State capitol. Alternatively, you can write to the Export Promotion Division, Foreign Agriculture Service, Room 4945-South, U. S. Department of Agriculture, Washington, D.C. 20250 and the participation form will be sent to you.

Foreign Agricultural Service Publications

Circulars recently released, or which soon will be by The Foreign Agricultural Service include:

Fresh and Canned Pineapple Situation in Major Producing Countries

Export Markets for U.S. Grain and Feed Commodities

1981 Meat and Dairy Imports

USSR Grain Situation and Outlook

World Crop Production

World Agricultural Supply and Demand Estimates

World Tobacco Situation

World Grain Situation and Outlook

World Cotton Situation

World Oilseed Situation

Export Markets for U.S. Grains

Copies can be obtained by writing to Foreign Agriculture Service, Information Division, Room 5918-S, U. S. Department of Agriculture, Washington, D.C. 20250.